

SAW BLADES MARKET

The U.S. market for saw blades represents about \$924 million, according to estimates from MDM Analytics, Boulder, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the manufacturing, con-

struction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
2431 Millwork	\$ 46,935,829	14,400
2434 Wood Kitchen Cabinets	25,779,634	9,206
2421 Sawmills and Planing Mills, General	12,985,638	3,386
2511 Wood Household Furniture, Except Upholstered	11,803,741	2,957
2512 Wood Household Furniture, Upholstered	9,609,827	905
2426 Hardwood Dimension and Flooring Mills	7,952,563	1,230
3651 Household Audio and Video Equipment	7,168,319	2,006
2541 Wood Office and Store Fixtures	7,054,450	1,847
2411 Logging	6,238,736	8,519
3674 Semiconductors and Related Devices	5,521,083	3,939











TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1711 Plumbing, Heating and Air-Conditioning	\$ 119,475,739	184,613
1542 General Contractors-Nonresidential Buildings,	53,927,071	45,873
1751 Carpentry Work	33,720,429	48,384
1731 Electrical Work	32,476,909	117,935
1761 Roofing, Siding, and Sheet Metal Work	28,015,289	56,393
1611 Highway and Street Construction	26,375,746	26,579
1623 Water, Sewer, Pipeline, and Utilities Construction	25,927,478	13,246
1521 General Contractors-Single-Family Houses	24,363,387	452,108
1771 Concrete Work	22,626,251	43,146
1629 Heavy Construction	19,522,201	14,123

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1389 Oil and Gas Field Services	\$ 4,525,928	11,986
1381 Drilling Oil and Gas Wells	2,825,851	2,583
1221 Bituminous Coal and Lignite Surface Mining	1,497,548	562
1479 Chemical and Fertilizer Mineral Mining	1,249,257	123
1311 Crude Petroleum and Natural Gas	955,900	5,825
1222 Bituminous Coal Underground Mining	542,740	152
1321 Natural Gas Liquids	490,288	496
1382 Oil and Gas Field Exploration Services	487,878	5,752
1011 Iron Ores	311,446	93
1099 Miscellaneous Metal Ores	282,788	59

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$23,173,925
		Manufacturing	\$20,963,843
		Mining	\$93,361
		Region total	\$44,231,129
MID- ATLANTIC		Construction	\$55,414,049
		Manufacturing	\$44,975,529
		Mining	\$940,390
		Region total	\$101,329,968
SOUTH ATLANTIC		Construction	\$108,583,479
		Manufacturing	\$73,902,809
		Mining	\$1,276,226
		Region total	\$183,762,515
SOUTHEAST CENTRAL		Construction	\$26,391,331
		Manufacturing	\$30,513,829
		Mining	\$625,576
		Region total	\$57,530,736
NORTHEAST CENTRAL		Construction	\$66,166,536
		Manufacturing	\$80,606,235
		Mining	\$998,229
		Region total	\$147,771,000
NORTHWEST CENTRAL		Construction	\$37,047,504
		Manufacturing	\$35,173,496
		Mining	\$771,317
		Region total	\$72,992,317
SOUTHWEST CENTRAL		Construction	\$66,263,977
		Manufacturing	\$41,848,211
		Mining	\$6,813,976
		Region total	\$114,926,164
MOUNTAIN STATES		Construction	\$44,669,950
		Manufacturing	\$20,367,946
		Mining	\$2,424,473
		Region total	\$67,462,369
PACIFIC COAST		Construction	\$77,774,209
		Manufacturing	\$54,891,330
		Mining	\$895,523
		Region total	\$133,561,061
U.S. TOTAL		Construction	\$505,484,960
		Manufacturing	\$403,243,229
		Mining	\$14,839,071
		U.S. total	\$923,567,260

Source: MDM Analytics Boulder, Colo., (303) 443-5062, www.mdm.com/analytics.

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