

HYDRAULIC HOSE (MRO) MARKET

The U.S. market for hydraulic hose (MRO) represents about \$1.1 billion, according to estimates from MDM Analytics, Boulder, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the manufac-

turing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
2621 Paper Mills	\$22,826,414	2,092
3469 Metal Stampings	18,103,890	3,016
3714 Motor Vehicle Parts and Accessories	16,414,103	5,790
3465 Automotive Stampings	14,218,627	775
3711 Motor Vehicles and Passenger Car Bodies	13,045,775	1,924
3599 Industrial and Commercial Machinery and Equipment	12,435,179	22,014
3531 Construction Machinery and Equipment	11,324,684	4,055
3724 Aircraft Engines and Engine Parts	11,163,518	1,136
2631 Paperboard Mills	11,153,861	851
3089 Plastics Products	10,624,114	10,128











TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1771 Concrete Work	\$90,183,601	42,603
1611 Highway and Street Construction	83,635,653	26,239
1623 Water, Sewer, Pipeline, and Utility Line Construction	52,379,378	13,038
1794 Excavation Work	49,503,152	35,581
1542 General Contractors-Nonresidential Buildings	40,920,045	45,655
1629 Heavy Construction	40,502,402	13,923
1711 Plumbing, Heating and Air-Conditioning	38,168,690	184,425
1731 Electrical Work	37,353,165	116,915
1541 General Contractors-Industrial Buildings and Warehouses	18,680,612	13,430
1521 General Contractors-Single-Family Houses	8,650,307	447,772

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1221 Bituminous Coal and Lignite Surface Mining	\$17,237,274	530
1479 Chemical and Fertilizer Mineral Mining	12,196,501	120
1041 Gold Ores	8,180,682	364
1222 Bituminous Coal Underground Mining	6,258,973	143
1442 Construction Sand and Gravel	6,085,386	2,636
1422 Crushed and Broken Limestone	4,446,373	1,005
1011 Iron Ores	2,699,442	95
1099 Miscellaneous Metal Ores	2,570,243	57
1021 Copper Ores	2,563,356	89
1459 Clay, Ceramic, and Refractory Minerals	2,019,383	111

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$20,883,797
		Manufacturing	\$26,718,943
		Mining	\$931,789
		Region total	\$48,534,529
MID- ATLANTIC		Construction	\$51,699,389
		Manufacturing	\$56,280,209
		Mining	\$8,259,549
		Region total	\$116,239,147
SOUTH ATLANTIC		Construction	\$103,489,560
		Manufacturing	\$79,217,671
		Mining	\$13,991,310
		Region total	\$196,698,541
SOUTHEAST CENTRAL		Construction	\$27,585,798
		Manufacturing	\$37,933,916
		Mining	\$6,132,858
		Region total	\$71,652,571
NORTHEAST CENTRAL		Construction	\$65,788,177
		Manufacturing	\$140,655,180
		Mining	\$9,136,813
		Region total	\$215,580,170
NORTHWEST CENTRAL		Construction	\$38,780,693
		Manufacturing	\$41,458,701
		Mining	\$5,750,855
		Region total	\$85,990,248
SOUTHWEST CENTRAL		Construction	\$76,771,087
		Manufacturing	\$53,375,840
		Mining	\$10,506,766
		Region total	\$140,653,693
MOUNTAIN STATES		Construction	\$46,268,255
		Manufacturing	\$21,822,499
		Mining	\$20,649,213
		Region total	\$88,739,968
PACIFIC COAST		Construction	\$71,449,262
		Manufacturing	\$56,702,203
		Mining	\$5,698,168
		Region total	\$133,849,634
U.S. TOTAL		Construction	\$502,716,018
		Manufacturing	\$514,165,162
		Mining	\$81,057,321
		U.S. total	\$1,097,938,501

Source: MDM Analytics Boulder, Colo., (303) 443-5062, www.mdm.com/analytics.

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