

SAME-DAY SHIPPING

APRIL KILLETTE, PRODUCT AND WAREHOUSE MANAGER, PERFECTION CHAIN PRODUCTS

We're always looking for better ways to help our customers. We know that when a customer needs product, they prefer a partner who understands their requirements and can react quickly. That's why Perfection Chain has designed and implemented a system that allows real-time orders and information to be sent directly to our warehouse. Any in-stock product can be shipped same-day, for orders entered before noon Central time. As soon as we enter an order, it shows up in a queue for our warehouse for immediate fulfillment.

To assure order accuracy as well as speedy fulfillment, our system utilizes barcoding technology. And extra-large, high-def screens allow our pickers to easily track inventory movement in real-time.

We encourage our customers to work with us in establishing a purchase agreement based on their total,



product-level forecasts. And since we are dedicated to keeping the products they need in stock, we can hold the minimum required inventory at our warehouse.

So, any customer can send us their chain requirements. Then we can shelve their inventory, allowing us to pull and ship items immediately, to meet their needs. It's truly a win-win situation for everyone . . . "Perfection."



KILLETTE

HELP CUSTOMERS SOLVE THE 24/7/365 AUTOMATION EQUATION

DARREN FINCH, CEO, TWIN SPRING COUPLING

The rapid pace of change in manufacturing, automation and everything that Industry 4.0 entails, presents the industrial distributor with a new opportunity with customers. As a trusted advisor, one can guide the customer through and help them embrace these mammoth changes.

The age of Amazon has turned from "we will get it to you" to "it will be on your doorstep at 8 a.m." The throughput on automation systems has grown exponentially, so warehouse and distribution systems now have to run 24/7/365, forcing systems to change as well.

This is where traditional technologies sold to maintain these systems

have to be revisited. Engineers design these systems for the weakest link, the power transmission components, including bearings, flexible couplings and such. Technology the customer has always bought is no longer good enough, as the traditional power transmission technologies still have the same issues. Constant maintenance is required and alignment must be maintained; equipment out of alignment by even a few degrees will guarantee breakdowns.

There is a better solution: work with your clients to utilize new technology. The Twin Spring range of flexible couplings don't require constant maintenance due to their flexibility and have the hybrid advantage of being able to

run as a flexible coupling or universal joint in the same unit. This allows your customers and equipment manufacturers to redesign their products to run faster, have less downtime, and less annual maintenance, thereby saving and making more money for your customer.

Providing the guidance not to buy the cheapest coupling, but to recommend a product like Twin Spring Coupling, provides your customer with a premium product that also gives them flexibility. This solidifies your role as a trusted advisor by making smart and adaptable recommendations to their purchasing habits.



FINCH



WE LISTEN. WE OBSERVE. WE OPTIMIZE.

RANDOM ORBITAL SANDER EFFICIENCY STARTS HERE!



DYNABRADE'S LINE OF RANDOM ORBITAL SANDERS

Dynorbital® Supreme

- For high-production work environments.
- 27 industrial models available in vacuum and non-vacuum styles.
- 3/8", 3/16" and 3/32" diameter orbits.



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- Most consistent speed under load in the industry.
- 12 industrial models available in vacuum and non-vacuum styles.
- 3/16" and 3/32" orbits.



Dynorbital-Spirit®

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Contact us for a free no-obligation demonstration today!

