

## ABRASIVES – COATED

The U.S. market for abrasives – coated represents about \$2.6 billion, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in

the manufacturing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

### TOP 10 MANUFACTURING INDUSTRIES

SIC code		Market Value	Companies
2431	Millwork	\$168,339,115	15,726
2434	Wood Kitchen Cabinets	\$137,577,642	11,135
3724	Aircraft Engines and Engine Parts	\$115,587,839	1,317
3714	Motor Vehicle Parts and Accessories	\$101,662,127	7,167
3711	Motor Vehicles and Passenger Car Bodies	\$66,449,157	2,335
3728	Aircraft Parts and Aux Equipment, Not Elsewhere Classified	\$62,093,563	3,479
2511	Wood Household Furniture, Except Upholstered	\$59,391,165	2,595
3732	Boat Building and Repairing	\$56,452,310	2,923
3448	Prefabricated Metal Buildings and Components	\$51,607,981	2,004
3089	Plastics Products, Not Elsewhere Classified	\$45,721,366	10,595

### TOP 10 CONSTRUCTION INDUSTRIES

SIC code		Market Value	Companies
1711	Plumbing, Heating and Air-Conditioning	\$59,203,311	197,724
1742	Plastering, Drywall, Acoustical, and Insulation Work	\$35,064,730	30,337
1721	Painting and Paper Hanging	\$22,932,757	92,571
1731	Electrical Work	\$12,916,578	117,900
1751	Carpentry Work	\$11,871,891	49,549
1623	Water, Sewer, Pipeline, and Comm and Power Line Construction	\$11,490,558	13,646
1611	Highway and Street Construction, Except Elevated Highways	\$8,881,042	28,073
1771	Concrete Work	\$7,557,865	45,689
1542	Gen Contractors-Nonres Bldgs, Other than Ind Bldgs and Warehouses	\$6,826,654	44,916
1521	General Contractors-Single-Family Houses	\$5,345,115	485,107

### TOP 10 MINING/UTILITIES INDUSTRIES

SIC code		Market Value	Companies
4911	Electric Services	\$3,421,830	27,273
1311	Crude Petroleum and Natural Gas	\$2,948,545	5,108
4941	Water Supply	\$1,335,263	11,853
4922	Natural Gas Transmission	\$1,136,060	1,789
4924	Natural Gas Distribution	\$419,799	2,507
4931	Electric and Other Services Combined	\$392,939	977
4952	Sewerage Systems	\$335,792	2,100
4923	Natural Gas Transmission and Distribution	\$150,003	478
4213	Trucking, Except Local	\$130,916	65,003
4311	United States Postal Service	\$122,360	22,537

# END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$9,404,592
		Manufacturing	\$134,119,274
		Mining/Utilities	\$387,004
		Region total	\$143,910,870
MID-ATLANTIC		Construction	\$20,409,812
		Manufacturing	\$231,816,902
		Mining/Utilities	\$1,153,253
		Region total	\$253,379,967
SOUTH ATLANTIC		Construction	\$43,774,226
		Manufacturing	\$396,788,470
		Mining/Utilities	\$1,474,171
		Region total	\$442,036,867
SOUTHEAST CENTRAL		Construction	\$9,702,106
		Manufacturing	\$170,984,605
		Mining/Utilities	\$634,139
		Region total	\$181,320,850
NORTHEAST CENTRAL		Construction	\$24,458,669
		Manufacturing	\$586,708,420
		Mining/Utilities	\$1,209,189
		Region total	\$612,376,278
NORTHWEST CENTRAL		Construction	\$14,417,443
		Manufacturing	\$175,293,790
		Mining/Utilities	\$781,486
		Region total	\$190,492,719
SOUTHWEST CENTRAL		Construction	\$25,820,945
		Manufacturing	\$236,349,492
		Mining/Utilities	\$3,854,602
		Region total	\$266,025,039
MOUNTAIN STATES		Construction	\$18,873,989
		Manufacturing	\$126,715,939
		Mining/Utilities	\$825,981
		Region total	\$146,415,909
PACIFIC COAST		Construction	\$31,850,072
		Manufacturing	\$313,937,099
		Mining/Utilities	\$1,141,582
		Region total	\$346,928,753
U.S. TOTAL		Construction	\$198,711,854
		Manufacturing	\$2,372,713,991
		Mining/Utilities	\$11,461,407
		U.S. total	\$2,582,887,252

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, [www.mdm.com/mdm-analytics](http://www.mdm.com/mdm-analytics).

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