

▶ THE FOOD SAFETY MODERNIZATION ACT (FSMA) AND FOOD GRADE LUBRICANTS

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FSMA is making food companies responsible for documenting how they intend to take proactive steps to avoid product contamination. Manufacturers must conduct hazard analyses of known or “reasonably foreseeable” vulnerabilities in the production process where microbiological, chemical, or physical contamination might arise. Once these are identified, the companies are then required to prepare written procedures describing how the hazards will be removed (and prevented from recurring), and also create and conduct employee training programs to prevent contamination from happening. These procedures must be

maintained and updated on a regular basis, and immediately accessible to FDA inspection.

The following is a short list of current requirements under FSMA:

- Written procedures
- Third-party certification
- Storage and handling
- Hazard analysis
- Preventative controls for identified hazards
- Record keeping requirements
- Employee training
- Verification and monitoring

Clearly, a lot of initial work is needed to comply with the new regulations. However, there are many

resources available for companies to ensure FSMA won't end up being a management nightmare. One such resource already on the market is offered by CRC Industries, an industry leader in the manufacturing of food grade lubricants. Its StopLight Food Safety Program is a one stop compliance solution for front-line use of lubricants designated as “food grade” under current NSF standards. StopLight includes workplace posters, training modules, and related services designed to help food manufacturers get ahead of the curve on FSMA implementation and safe handling of lubricants.



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Integrated supply, vendor reduction, and supply chain management are all concepts that create great partnering opportunities for distributors and qualified manufacturers to build successful partnerships. With customers buying more SKUs from fewer suppliers, the pressure falls to the distributor to manage the logistics, financing and inventory. No small task when talking about 55-gallon drums of coolants, lubricants and cleaners that weigh 500 lbs. How can your chemical supplier help?

- Have a diverse product line with a complete range of products used in an industrial environment.
- Product lines complete enough to cover the fluid needs of the end customer

■ Expertise to support the distributor, from bidding, developing the business plan to conversion, as well as training and onsite end customer support.

How do we move drums cost-effectively across the country? A supply chain plan that fills truckloads to maximize the distribution of freight. "Sounds like my first order will be a whole years worth of inventory." Not if your supplier is able to maximize the diversity of products that can go on that truck. On a recent call and consultation at an automotive plant with one of our distributors, the count of different tapping fluids alone was 11! Different suppliers, different chemistries and, likely, different cost. When considering the right partner for

industrial lubricants and fluids, it is important to select only those with a full range of solutions that are efficient for a distributor to order, inventory, and reliably supply. Consider only those that can offer a range such as:

- lubricants
- cutting oils
- coolants
- cleaners
- rust preventives
- surface treatment
- waste treatment
- heat treat

By delivering all these through one single supply chain, distribution brings value to our customers. It also focuses the supplier's attention on supporting a strong distributor partner who is equally committed to the manufacturer's brand and growing position in the market.



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