

INDUSTRIAL CASTERS (MRO) MARKET

The U.S. market for industrial casters (MRO) represents about \$131.1 million, according to estimates from MDM Analytics, Boulder, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the manufac-

turing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
2834 Pharmaceutical Preparations	\$3,755,072	7,313
3711 Motor Vehicles and Passenger Car Bodies	\$3,280,508	1,985
2015 Poultry Slaughtering and Processing	\$3,193,199	763
3714 Motor Vehicle Parts and Accessories	\$2,881,634	5,619
2621 Paper Mills	\$2,824,177	1,914
2086 Bottled and Canned Soft Drinks and Carbonated Waters	\$2,604,736	3,150
2011 Meat Packing Plants	\$2,490,369	1,703
3089 Plastics Products	\$2,368,278	10,125
2099 Food Preparations	\$2,244,186	5,243
2051 Bread and Other Bakery Products	\$2,196,605	4,895











TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1771 Concrete Work	\$2,540,647	42,395
1542 General Contractors-Nonresidential Buildings	\$1,943,022	47,286
1794 Excavation Work	\$1,434,775	36,606
1623 Water, Sewer & Utilities Construction	\$1,190,075	13,550
1611 Highway and Street Construction	\$870,639	26,513
1629 Heavy Construction	\$851,957	14,591
1541 General Contractors-Industrial Buildings and Warehouses	\$823,608	14,785
1711 Plumbing, Heating and Air-Conditioning	\$803,434	182,551
1741 Masonry, Stone Setting, and Other Stone Work	\$362,601	23,066
1522 General Contractors-Residential	\$361,611	38,888

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1479 Chemical and Fertilizer Mineral Mining	\$370,795	126
1221 Bituminous Coal and Lignite Surface Mining	\$183,574	562
1041 Gold Ores	\$141,195	387
1411 Dimension Stone	\$89,936	587
1422 Crushed and Broken Limestone	\$69,247	880
1459 Clay, Ceramic, and Refractory Minerals	\$68,468	124
1499 Miscellaneous Nonmetallic Minerals, Except Fuels	\$67,656	432
1222 Bituminous Coal Underground Mining	\$66,565	158
1021 Copper Ores	\$61,442	96
1442 Construction Sand and Gravel	\$58,608	2,541

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$557,315
		Manufacturing	\$6,331,997
		Mining	\$19,466
		Region total	\$6,908,778
MID- ATLANTIC		Construction	\$1,305,810
		Manufacturing	\$14,360,167
		Mining	\$135,663
		Region total	\$15,801,640
SOUTH ATLANTIC		Construction	\$2,637,973
		Manufacturing	\$19,354,504
		Mining	\$235,361
		Region total	\$22,227,838
SOUTHEAST CENTRAL		Construction	\$691,309
		Manufacturing	\$7,550,833
		Mining	\$90,707
		Region total	\$8,332,849
NORTHEAST CENTRAL		Construction	\$1,694,284
		Manufacturing	\$26,525,185
		Mining	\$182,126
		Region total	\$28,401,595
NORTHWEST CENTRAL		Construction	\$993,405
		Manufacturing	\$10,039,026
		Mining	\$98,600
		Region total	\$11,131,031
SOUTHWEST CENTRAL		Construction	\$1,827,237
		Manufacturing	\$12,040,000
		Mining	\$236,464
		Region total	\$14,103,702
MOUNTAIN STATES		Construction	\$1,146,463
		Manufacturing	\$5,364,679
		Mining	\$446,372
		Region total	\$6,957,513
PACIFIC COAST		Construction	\$1,821,403
		Manufacturing	\$15,287,449
		Mining	\$125,351
		Region total	\$17,234,204
U.S. TOTAL		Construction	\$12,675,198
		Manufacturing	\$116,853,841
		Mining	\$1,570,110
		U.S. total	\$131,099,149

Source: MDM Analytics Boulder, Colo., (303) 443-5062, www.mdm.com/analytics.

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