

METAL CUTTING FLUIDS MARKET

The U.S. market for metal cutting fluids represents about \$5.1 billion, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top industries, by Standard Industrial Classification (SIC) code, consuming these products in manufacturing

and construction, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.











TOP 25 MANUFACTURING INDUSTRIES

SIC code		Market Value	Companies
3714	Motor Vehicle Parts and Accessories	\$440,435,345	6,191
3724	Aircraft Engines and Engine Parts	\$384,892,650	1,210
3599	Industrial and Commercial Machinery and Equipment	\$337,706,298	23,062
3711	Motor Vehicles and Passenger Car Bodies	\$235,492,396	1,825
3545	Cutting Tools, Machine Tool Accessories	\$148,945,297	2,197
3519	Internal Combustion Engines	\$143,041,938	858
3721	Aircraft	\$134,658,836	2,443
3523	Farm Machinery and Equipment	\$127,934,904	2,941
3531	Construction Machinery and Equipment	\$122,362,363	4,021
3544	Special Dies and Tools, Die Sets, Jigs and Fixtures	\$117,770,513	4,585
3541	Machine Tools, Metal Cutting Types	\$113,835,844	2,216
3491	Industrial Valves	\$112,239,283	861
3429	Hardware, Not Elsewhere Classified	\$105,921,190	1,852
3562	Ball and Roller Bearings	\$88,093,674	341
3511	Steam, Gas, and Hydraulic Turbines, and Generator Sets	\$84,522,615	689
3561	Pumps and Pumping Equipment	\$79,398,130	1,350
3494	Valves and Pipe Fittings	\$76,520,915	599
3452	Bolts, Nuts, Screws, Rivets, and Washers	\$74,066,826	902
3451	Screw Machine Products	\$61,980,921	972
3826	Laboratory Analytical Instruments	\$59,315,726	2,120
3621	Motors and Generators	\$58,963,556	1,537
3728	Aircraft Parts and Auxiliary Equipment	\$58,176,059	3,001
3559	Special Industry Machinery	\$54,244,764	2,608
3563	Air and Gas Compressors	\$51,975,972	693
3841	Surgical and Medical Instruments and Apparatus	\$49,939,833	5,629

TOP CONSTRUCTION INDUSTRY

SIC code		Market Value	Companies
1711	Plumbing, Heating and Air-Conditioning	\$380,446	191,373

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$19,017
		Manufacturing	\$317,859,100
		Region total	\$317,878,117
MID-ATLANTIC		Construction	\$45,861
		Manufacturing	\$495,174,115
		Region total	\$495,219,976
SOUTH ATLANTIC		Construction	\$84,710
		Manufacturing	\$688,999,687
		Region total	\$689,084,397
SOUTHEAST CENTRAL		Construction	\$20,796
		Manufacturing	\$312,286,520
		Region total	\$312,307,316
NORTHEAST CENTRAL		Construction	\$19,017
		Manufacturing	\$1,552,295,129
		Region total	\$1,552,314,146
NORTHWEST CENTRAL		Construction	\$26,544
		Manufacturing	\$450,401,955
		Region total	\$450,428,499
SOUTHWEST CENTRAL		Construction	\$47,151
		Manufacturing	\$514,798,274
		Region total	\$514,845,425
MOUNTAIN STATES		Construction	\$30,141
		Manufacturing	\$240,476,419
		Region total	\$240,506,560
PACIFIC COAST		Construction	\$56,829
		Manufacturing	\$564,726,430
		Region total	\$564,783,259
U.S. TOTAL		Construction	\$380,447
		Manufacturing	\$5,137,017,629
		U.S. total	\$5,137,398,076

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, www.mdm.com/mdm-analytics.

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