

SUPERABRASIVES MARKET

The U.S. market for superabrasives represents about \$682 million, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the manufacturing, con-

struction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
3724 Aircraft Engines and Engine Parts	\$82,597,159	1,216
3531 Construction Machinery and Equipment	56,564,131	4,009
3523 Farm Machinery and Equipment	36,792,025	3,036
3519 Internal Combustion Engines	31,652,895	817
3714 Motor Vehicle Parts and Accessories	30,977,466	6,433
3561 Pumps and Pumping Equipment	27,975,421	1,262
3511 Turbines and Turbine Generator Set	25,869,670	697
3541 Machine Tools, Metal Cutting Types	23,601,916	2,170
3599 Industrial and Commercial Machinery and Equipment	21,337,447	23,354
3721 Aircraft	20,407,285	2,375











TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1611 Highway and Street Construction	\$891,195	27,350
1771 Concrete Work	823,172	44,104
1711 Plumbing, Heating and Air-Conditioning	758,104	192,049
1623 Water, Sewer and Utility Lines Construction	514,688	13,044
1542 General Contractors-Nonresidential Buildings	449,450	43,373
1629 Heavy Construction	291,652	13,159
1741 Masonry, Stone Setting, and Other Stone Work	265,819	22,496
1791 Structural Steel Erection	253,552	4,868
1541 General Contractors-Industrial Buildings and Warehouses	239,272	12,635
1521 General Contractors-Single-Family Houses	176,307	472,799

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1381 Drilling Oil and Gas Wells	\$72,609	2,132
4911 Electric Services	60,773	24,284
1411 Dimension Stone	45,430	451
1389 Oil and Gas Field Services	44,584	13,383
4581 Airports, Flying Fields, and Airport Terminal Services	23,887	18,018
4512 Air Transportation, Scheduled	23,733	2,409
4899 Communications Services	22,743	57,071
4111 Local and Suburban Transit	22,171	8,797
1479 Chemical and Fertilizer Mineral Mining	20,868	105
1221 Bituminous Coal and Lignite Surface Mining	19,215	547

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$206,309
		Manufacturing	\$45,082,787
		Mining	\$11,496
		Region total	\$45,300,592
MID- ATLANTIC		Construction	\$537,481
		Manufacturing	\$68,378,592
		Mining	\$45,083
		Region total	\$68,961,156
SOUTH ATLANTIC		Construction	\$1,108,443
		Manufacturing	\$85,173,567
		Mining	\$81,650
		Region total	\$86,363,660
SOUTHEAST CENTRAL		Construction	\$288,522
		Manufacturing	\$34,899,226
		Mining	\$23,554
		Region total	\$35,211,302
NORTHEAST CENTRAL		Construction	\$657,581
		Manufacturing	\$191,025,698
		Mining	\$50,755
		Region total	\$19,810,905
NORTHWEST CENTRAL		Construction	\$395,081
		Manufacturing	\$66,930,138
		Mining	\$32,324
		Region total	\$67,357,543
SOUTHWEST CENTRAL		Construction	\$ 825,504
		Manufacturing	\$ 75,861,740
		Mining	\$ 128,092
		Region total	\$76,815,336
MOUNTAIN STATES		Construction	\$ 473,621
		Manufacturing	\$ 35,040,058
		Mining	\$ 76,005
		Region total	\$35,589,684
PACIFIC COAST		Construction	\$ 745,868
		Manufacturing	\$74,016,219
		Mining	\$47,489
		Region total	\$74,809,576
U.S. TOTAL		Construction	\$5,238,410
		Manufacturing	\$676,408,025
		Mining	\$496,448
		U.S. total	\$682,142,883

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, www.mdm.com/mdm-analytics.

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