

MACHINE TOOL ACCESSORIES MARKET

The U.S. market for machine tool accessories represents about \$1.34 billion, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the

manufacturing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
3714 Motor Vehicle Parts and Accessories	\$ 135,026,924	6,527
3724 Aircraft Engines and Engine Parts	\$ 78,275,386	1,217
3711 Motor Vehicles and Passenger Car Bodies	\$ 66,400,743	2,104
3599 Industrial and Commercial Machinery and Equipment	\$ 64,104,637	23,349
3531 Construction Machinery and Equipment	\$ 54,255,411	4,056
3523 Farm Machinery and Equipment	\$ 42,607,714	3,104
3544 Special Dies, Tools, Jigs and Fixtures	\$ 31,093,037	4,484
3721 Aircraft	\$ 30,368,810	2,372
3728 Aircraft Parts and Auxiliary Equipment	\$ 23,281,731	3,245
3537 Industrial Trucks, Tractors, Trailers, and Stackers	\$ 18,805,973	4,195











TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1711 Plumbing, Heating and Air-Conditioning	\$ 75,105,302	191,762
1731 Electrical Work	\$ 65,615,691	116,083
1542 General Contractors-Nonresidential Buildings	\$ 19,171,412	43,716
1761 Roofing, Siding, and Sheet Metal Work	\$ 10,718,017	63,508
1751 Carpentry Work	\$ 9,863,844	48,756
1629 Heavy Construction, Not Elsewhere Classified	\$ 9,813,185	13,198
1521 General Contractors-Single-Family Houses	\$ 9,783,868	472,052
1541 General Contractors-Industrial Buildings and Warehouses	\$ 8,551,666	12,863
1522 General Contractors-Residential Buildings	\$ 6,772,988	34,020
1611 Highway and Street Construction	\$ 6,760,109	27,349

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
4911 Electric Services	\$ 781,186	24,519
1381 Drilling Oil and Gas Wells	\$ 540,311	2,133
4953 Refuse Systems	\$ 520,868	27,792
1389 Oil and Gas Field Services	\$ 469,296	13,739
1311 Crude Petroleum and Natural Gas	\$ 271,627	4,997
1041 Gold Ores	\$ 161,555	359
4813 Telephone Communications, Except Radiotelephone	\$ 129,004	28,817
1382 Oil and Gas Field Exploration Services	\$ 127,738	6,464
1221 Bituminous Coal and Lignite Surface Mining	\$ 121,298	555
1479 Chemical and Fertilizer Mineral Mining	\$ 116,680	100

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$ 11,704,487
		Manufacturing	\$ 67,889,220
		Mining & Utilities	\$ 145,456
		Region total	\$ 79,739,163
MID- ATLANTIC		Construction	\$ 28,482,323
		Manufacturing	\$ 91,832,651
		Mining & Utilities	\$ 424,471
		Region total	\$ 120,739,445
SOUTH ATLANTIC		Construction	\$ 54,906,460
		Manufacturing	\$ 145,529,297
		Mining & Utilities	\$ 636,390
		Region total	\$ 201,072,147
SOUTHEAST CENTRAL		Construction	\$ 12,938,393
		Manufacturing	\$ 67,616,108
		Mining & Utilities	\$ 244,359
		Region total	\$ 80,798,860
NORTHEAST CENTRAL		Construction	\$ 31,681,648
		Manufacturing	\$ 325,072,683
		Mining & Utilities	\$ 430,774
		Region total	\$ 357,185,105
NORTHWEST CENTRAL		Construction	\$ 18,399,375
		Manufacturing	\$ 93,313,925
		Mining & Utilities	\$ 311,082
		Region total	\$ 112,024,382
SOUTHWEST CENTRAL		Construction	\$ 33,398,566
		Manufacturing	\$ 112,695,375
		Mining & Utilities	\$ 1,375,792
		Region total	\$ 147,469,733
MOUNTAIN STATES		Construction	\$ 21,898,191
		Manufacturing	\$ 51,855,711
		Mining & Utilities	\$ 599,742
		Region total	\$ 74,353,644
PACIFIC COAST		Construction	\$ 38,916,236
		Manufacturing	\$ 124,087,258
		Mining & Utilities	\$ 460,787
		Region total	\$ 163,464,281
U.S. TOTAL		Construction	\$ 252,325,679
		Manufacturing	\$ 1,079,892,228
		Mining & Utilities	\$ 4,628,853
		U.S. total	\$ 1,336,846,760

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, www.mdm.com/mdm-analytics.

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