

FASTENER MARKET: THREADED MRO & OEM

The U.S. market for fasteners – threaded MRO and threaded OEM – represents over \$11 billion, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these

products in the manufacturing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code		Market Value	Companies
3711	Motor Vehicles and Passenger Car Bodies	\$1,018,180,692	2,295
3714	Motor Vehicle Parts and Accessories	\$974,398,207	6,887
3441	Fabricated Structural Metal	\$300,701,569	7,913
3444	Sheet Metal Work	\$263,844,586	5,855
3429	Hardware, Not Elsewhere Classified	\$200,787,206	1,911
3448	Prefabricated Metal Buildings and Components	\$191,902,655	1,975
3599	Indust & Comm Mach & Equip, Not Elsewhere Classified	\$189,879,108	23,916
3523	Farm Machinery and Equipment	\$185,419,603	3,192
3651	Household Audio and Video Equipment	\$181,419,205	2,166
2431	Millwork	\$151,365,385	15,567











TOP 10 CONSTRUCTION INDUSTRIES

SIC code		Market Value	Companies
1711	Plumbing, Heating and Air-Conditioning	\$496,254,494	194,622
1542	General Contractors-Nonresidential Buildings, Other than	\$239,570,576	44,375
1521	Industrial Buildings and Warehouses	\$202,796,149	479,213
1731	General Contractors-Single-Family Houses	\$174,300,905	116,625
1629	Electrical Work	\$113,839,259	13,323
1541	Heavy Construction, Not Elsewhere Classified	\$109,835,678	13,368
1761	General Contractors-Industrial Buildings and Warehouses	\$95,799,704	65,078
1623	Roofing, Siding, and Sheet Metal Work	\$84,249,537	13,527
1611	Water, Sewer, Pipeline, and Communications and Power	\$75,648,053	27,745
1771	Line Construction	\$68,113,222	45,289

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code		Market Value	Companies
4911	Electric Services	\$14,423,918	26,405
1221	Bituminous Coal and Lignite Surface Mining	\$12,878,374	563
1479	Chem & Fertilizer Mineral Mining, Not Elsewhere Classified	\$9,410,037	102
1041	Gold Ores	\$8,436,562	392
4953	Refuse Systems	\$7,035,827	28,606
1222	Bituminous Coal Underground Mining	\$4,527,586	110
4941	Water Supply	\$4,152,749	11,649
1241	Coal Mining Services	\$3,887,340	565
1389	Oil and Gas Field Services, Not Elsewhere Classified	\$3,555,431	14,931
1311	Crude Petroleum & Natural Gas	\$3,351,209	5,068

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$ \$84,253,702
		Manufacturing	\$491,800,584
		Mining/Utilities	\$2,266,315
		Region total	\$578,320,601
MID- ATLANTIC		Construction	\$201,808,415
		Manufacturing	\$815,845,911
		Mining/Utilities	\$10,894,740
		Region total	\$1,028,549,066
SOUTH ATLANTIC		Construction	\$404,793,896
		Manufacturing	\$1,355,759,397
		Mining/Utilities	\$16,903,606
		Region total	\$1,777,456,899
SOUTHEAST CENTRAL		Construction	\$99,194,597
		Manufacturing	\$649,781,214
		Mining/Utilities	\$9,589,035
		Region total	\$758,564,846
NORTHEAST CENTRAL		Construction	\$232,671,947
		Manufacturing	\$2,579,141,997
		Mining/Utilities	\$11,135,095
		Region total	\$2,822,949,039
NORTHWEST CENTRAL		Construction	\$137,729,544
		Manufacturing	\$684,607,258
		Mining/Utilities	\$9,205,276
		Region total	\$831,542,078
SOUTHWEST CENTRAL		Construction	\$258,615,522
		Manufacturing	\$925,060,732
		Mining/Utilities	\$18,519,184
		Region total	\$1,202,195,438
MOUNTAIN STATES		Construction	\$165,059,071
		Manufacturing	\$437,959,115
		Mining/Utilities	\$20,674,765
		Region total	\$623,692,951
PACIFIC COAST		Construction	\$284,164,140
		Manufacturing	\$1,089,147,670
		Mining/Utilities	\$11,264,198
		Region total	\$1,384,576,008
U.S. TOTAL		Construction	\$1,868,290,834
		Manufacturing	\$9,029,103,878
		Mining/Utilities	\$110,452,214
		U.S. total	\$11,007,846,926

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, www.mdm.com/mdm-analytics.

GROW YOUR MARKET SHARE

Market intelligence to
target high-potential
accounts

Market profiles by:

- County
- Zip
- Account



888-742-5060

www.mdm.com/mdm-analytics

**Reach your full
market potential**