

# WELDING EQUIPMENT – PRODUCTION

The U.S. market for welding equipment – production (OEM & MRO) represents about \$7.3 billion, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these

products in the manufacturing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

## TOP 10 MANUFACTURING INDUSTRIES

SIC code		Market Value	Companies
3443	Fabricated Plate Work (Boiler Shops)	\$317,924,668	2,960
3721	Aircraft	\$299,229,600	2,429
3714	Motor Vehicle Parts and Accessories	\$269,908,127	7,204
3711	Motor Vehicles and Passenger Car Bodies	\$249,529,233	2,314
3448	Prefabricated Metal Buildings and Components	\$205,476,956	1,999
3559	Special Industry Machinery, Not Elsewhere Classified	\$189,997,264	2,678
3444	Sheet Metal Work	\$164,238,195	5,923
2834	Pharmaceutical Preparations	\$142,580,966	10,250
2621	Paper Mills	\$123,977,459	2,138
3531	Construction Machinery and Equipment	\$117,239,467	4,150

## TOP 10 CONSTRUCTION INDUSTRIES

SIC code		Market Value	Companies
1711	Plumbing, Heating and Air-Conditioning	\$792,968,501	196,608
1791	Structural Steel Erection	\$190,897,806	4,881
1623	Water, Sewer, Pipeline, and Communications and Power Line Construction	\$86,858,550	13,636
1542	General Contractors-Nonresidential Buildings	\$84,999,285	44,339
1731	Electrical Work	\$77,114,115	116,377
1629	Heavy Construction, Not Elsewhere Classified	\$73,216,633	13,224
1795	Wrecking and Demolition Work	\$50,854,635	3,962
1771	Concrete Work	\$47,548,534	44,838
1611	Highway and Street Construction, Except Elevated Highways	\$45,315,986	27,957
1541	General Contractors-Industrial Buildings and Warehouses	\$44,768,457	13,219

## TOP 10 MINING/UTILITIES INDUSTRIES

SIC code		Market Value	Companies
1381	Drilling Oil and Gas Wells	\$91,652,123	2,183
4011	Railroads, Line-Haul Operating	\$64,163,930	2,562
4911	Electric Services	\$51,452,936	27,050
1311	Crude Petroleum and Natural Gas	\$43,016,791	5,080
1389	Oil and Gas Field Services, Not Elsewhere Classified	\$25,962,706	15,473
4941	Water Supply	\$25,442,071	11,907
4111	Local and Suburban Transit	\$15,176,258	9,015
1321	Natural Gas Liquids	\$14,541,545	428
4612	Crude Petroleum Pipelines	\$14,476,896	893
4922	Natural Gas Transmission	\$10,338,025	1,792

# END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$73,783,737
		Manufacturing	\$217,073,743
		Mining/Utilities	\$12,950,601
		Region total	\$303,808,082
MID- ATLANTIC		Construction	\$176,582,321
		Manufacturing	\$568,077,809
		Mining/Utilities	\$29,560,032
		Region total	\$774,220,162
SOUTH ATLANTIC		Construction	\$338,562,682
		Manufacturing	\$793,081,223
		Mining/Utilities	\$50,227,256
		Region total	\$1,181,871,161
SOUTHEAST CENTRAL		Construction	\$85,534,766
		Manufacturing	\$354,846,085
		Mining/Utilities	\$19,421,410
		Region total	\$459,802,261
NORTHEAST CENTRAL		Construction	\$201,063,939
		Manufacturing	\$1,331,730,933
		Mining/Utilities	\$43,455,961
		Region total	\$1,576,250,833
NORTHWEST CENTRAL		Construction	\$117,338,984
		Manufacturing	\$456,044,512
		Mining/Utilities	\$30,515,731
		Region total	\$603,899,227
SOUTHWEST CENTRAL		Construction	\$228,919,652
		Manufacturing	\$671,255,679
		Mining/Utilities	\$158,662,262
		Region total	\$1,058,837,593
MOUNTAIN STATES		Construction	\$148,420,271
		Manufacturing	\$246,975,506
		Mining/Utilities	\$36,580,037
		Region total	\$431,975,815
PACIFIC COAST		Construction	\$243,462,877
		Manufacturing	\$594,922,159
		Mining/Utilities	\$33,565,751
		Region total	\$871,950,787
U.S. TOTAL		Construction	\$1,613,669,229
		Manufacturing	\$5,234,007,650
		Mining/Utilities	\$414,939,041
		U.S. total	\$7,262,615,920

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, [www.mdm.com/mdm-analytics](http://www.mdm.com/mdm-analytics).

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