

# COUPLINGS, FLEXIBLE/MRO

The U.S. market for Flexible/MRO Couplings represents over \$390 million, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 sectors, by Standard Industrial Classification (SIC) code, consuming these products in the manufacturing,

construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

## TOP 10 MANUFACTURING INDUSTRIES

SIC code		Market Value	Companies
2621	Paper Mills	\$47,550,692	2,123
2631	Paperboard Mills	\$11,881,431	688
2672	Coated and Laminated Paper, Not Elsewhere Classified	\$6,954,296	546
2671	Packaging Paper and Plastics Film, Coated and Laminated	\$5,513,066	669
2421	Sawmills and Planing Mills, General	\$5,478,680	3,371
3089	Plastics Products, Not Elsewhere Classified	\$5,451,359	10,604
2611	Pulp Mills	\$5,352,392	350
2834	Pharmaceutical Preparations	\$4,665,768	10,731
3273	Ready-Mixed Concrete	\$4,116,449	7,003
2911	Petroleum Refining	\$3,356,329	1,659











## TOP 10 CONSTRUCTION INDUSTRIES

SIC code		Market Value	Companies
1731	Electrical Work	\$47,726,010	119,804
1611	Highway and Street Construction, Except Elevated Highways	\$20,098,743	28,494
1771	Concrete Work	\$19,421,783	47,109
1711	Plumbing, Heating and Air-Conditioning	\$11,675,411	204,156
1794	Excavation Work	\$11,624,825	37,324
1542	Gen Contr-Nonres Bldgs, Other than Ind Bldgs & Warehouses	\$9,737,902	45,203
1629	Heavy Construction, Not Elsewhere Classified	\$9,322,273	13,263
1623	Water, Sewer, Pipeline, and Comm & Power Line Construction	\$8,992,412	13,859
1541	General Contractors-Industrial Buildings and Warehouses	\$5,603,510	13,309
1522	Gen Contractor-Res Buildings, Other Than Single-Family	\$2,026,576	35,604

## TOP 10 MINING/UTILITIES INDUSTRIES

SIC code		Market Value	Companies
4911	Electric Services	\$8,552,318	29,749
4011	Railroads, Line-Haul Operating	\$4,000,085	2,573
4953	Refuse Systems	\$3,825,125	29,762
1041	Gold Ores	\$2,211,420	380
1221	Bituminous Coal and Lignite Surface Mining	\$2,016,940	550
4213	Trucking, Except Local	\$1,470,375	64,854
4111	Local and Suburban Transit	\$1,244,410	9,296
1422	Crushed and Broken Limestone	\$1,219,784	1,084
4512	Air Transportation, Scheduled	\$1,149,275	2,567
4581	Airports, Flying Fields, and Airport Terminal Services	\$1,133,007	17,747

# END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction Manufacturing Mining/Utilities Region total	\$6,736,348 \$10,238,589 \$1,439,926 \$18,414,863
MID- ATLANTIC		Construction Manufacturing Mining/Utilities Region total	\$16,142,396 \$25,281,910 \$4,373,126 \$45,797,432
SOUTH ATLANTIC		Construction Manufacturing Mining/Utilities Region total	\$31,075,497 \$37,904,489 \$6,805,700 \$75,785,686
SOUTHEAST CENTRAL		Construction Manufacturing Mining/Utilities Region total	\$8,077,873 \$17,817,777 \$2,874,161 \$28,769,812
NORTHEAST CENTRAL		Construction Manufacturing Mining/Utilities Region total	\$19,116,595 \$47,706,537 \$5,524,709 \$72,347,841
NORTHWEST CENTRAL		Construction Manufacturing Mining/Utilities Region total	\$11,673,208 \$13,613,380 \$3,433,017 \$28,719,605
SOUTHWEST CENTRAL		Construction Manufacturing Mining/Utilities Region total	\$21,430,236 \$19,491,799 \$5,663,818 \$46,585,853
MOUNTAIN STATES		Construction Manufacturing Mining/Utilities Region total	\$14,015,853 \$8,113,595 \$5,641,293 \$27,770,740
PACIFIC COAST		Construction Manufacturing Mining/Utilities Region total	\$22,168,897 \$19,562,336 \$4,178,849 \$45,910,083
U.S. TOTAL		Construction Manufacturing Mining/Utilities U.S. total	\$150,436,904 \$199,730,412 \$39,934,600 \$390,101,915

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, [www.mdm.com/mdm-analytics](http://www.mdm.com/mdm-analytics).

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