

CONVEYORS MARKET

The U.S. market for conveyors represents about \$17.8 billion, according to estimates from MDM Analytics, Niwot, Colorado. The following charts show the top 10 sectors, by Standard Industrial Classification (SIC) code, consuming these products in the manufacturing,

construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code		Market Value	Companies
2621	Paper Mills	\$1,363,972,792	2,191
2631	Paperboard Mills	\$565,461,887	688
2611	Pulp Mills	\$223,031,822	349
2011	Meat Packing Plants	\$198,815,743	2,111
2834	Pharmaceutical Preparations	\$187,375,756	11,029
2821	Plastics Materials, Synthetic Resins, and Nonvulcanizable Elastomers	\$180,198,252	3,394
3523	Farm Machinery and Equipment	\$172,790,977	3,303
3556	Food Products Machinery	\$163,464,521	1,504
3532	Mining Mach and Equip, Except Oil & Gas Field Mach and Equip	\$136,836,824	604
3241	Cement, Hydraulic	\$131,558,592	515

TOP 10 CONSTRUCTION INDUSTRIES

SIC code		Market Value	Companies
1771	Concrete Work	\$1,574,904,132	48,811
1611	Highway and Street Construction, Except Elevated Highways	\$1,174,251,559	29,072
1542	Gen Contractors-Nonres Bldgs, Other than Ind Bldgs and Warehouses	\$651,194,826	45,474
1541	General Contractors-Industrial Buildings and Warehouses	\$555,977,063	13,384
1623	Water, Sewer, Pipeline, and Commun and Power Line Construction	\$516,092,852	14,219
1794	Excavation Work	\$475,703,242	39,034
1629	Heavy Construction, Not Elsewhere Classified	\$411,694,422	13,377
1622	Bridge, Tunnel, and Elevated Highway Construction	\$81,948,815	1,261
1796	Install or Erection of Bldg Equip Not Elsewhere Classified	\$42,841,304	2,839
1795	Wrecking and Demolition Work	\$34,278,235	4,105

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code		Market Value	Companies
4311	United States Postal Service	\$1,597,174,074	26,770
4911	Electric Services	\$490,169,759	31,720
1221	Bituminous Coal and Lignite Surface Mining	\$183,236,090	553
4953	Refuse Systems	\$156,645,398	30,824
1041	Gold Ores	\$146,773,855	379
1422	Crushed and Broken Limestone	\$91,426,330	1,081
1442	Construction Sand and Gravel	\$81,272,309	2,503
1222	Bituminous Coal Underground Mining	\$62,312,377	113
1011	Iron Ores	\$48,962,500	97
1099	Miscellaneous Metal Ores, Not Elsewhere Classified	\$43,203,214	63

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$207,615,051
		Manufacturing	\$333,336,817
		Mining/Utilities	\$200,275,065
		Region total	\$741,226,932
MID- ATLANTIC		Construction	\$531,854,414
		Manufacturing	\$976,269,303
		Mining/Utilities	\$406,796,995
		Region total	\$1,914,920,712
SOUTH ATLANTIC		Construction	\$1,093,579,345
		Manufacturing	\$1,244,289,921
		Mining/Utilities	\$587,004,938
		Region total	\$2,924,874,204
SOUTHEAST CENTRAL		Construction	\$312,637,477
		Manufacturing	\$596,647,076
		Mining/Utilities	\$225,355,852
		Region total	\$1,134,640,405
NORTHEAST CENTRAL		Construction	\$702,496,181
		Manufacturing	\$1,943,921,782
		Mining/Utilities	\$454,654,490
		Region total	\$3,101,072,453
NORTHWEST CENTRAL		Construction	\$439,855,413
		Manufacturing	\$615,865,674
		Mining/Utilities	\$280,896,760
		Region total	\$1,336,617,847
SOUTHWEST CENTRAL		Construction	\$951,757,863
		Manufacturing	\$792,733,290
		Mining/Utilities	\$360,109,795
		Region total	\$2,104,600,948
MOUNTAIN STATES		Construction	\$544,829,548
		Manufacturing	\$348,216,747
		Mining/Utilities	\$407,502,296
		Region total	\$1,300,548,591
PACIFIC COAST		Construction	\$764,668,044
		Manufacturing	\$375,957,575
		Mining/Utilities	\$2,160,813,139
		Region total	\$3,301,438,758
U.S. TOTAL		Construction	\$5,549,293,337
		Manufacturing	\$7,227,238,184
		Mining/Utilities	\$5,083,409,329
		U.S. total	\$17,859,940,849

Source: MDM Analytics, Niwot, Colorado, (303) 443-5062, www.mdm.com/mdm-analytics.

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