

# CARBIDE CUTTING TOOLS MARKET

The U.S. market for carbide cutting tools represents about \$3.2 billion, according to estimates from MDM Analytics, Boulder, Colo. The following charts show the top industries, by Standard Industrial Classification (SIC) code, consuming these products in manufacturing and

construction, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.











## TOP 15 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
3724 Construction Machinery and Equipment	\$ 283,639,935	916
3531 Industrial and Commercial Machinery and Equipment	\$203,515,501	4,165
3599 Farm Machinery and Equipment	\$190,171,777	24,270
3523 Internal Combustion Engines	\$180,898,349	2,958
3519 Motors and Generators	\$120,567,288	883
3621 Motor Vehicle Parts and Accessories	\$89,298,789	1,533
3714 Cutting Tools, Machine Tool Accessories	\$86,934,926	3,896
3545 Machine Tools, Metal Cutting Types	\$83,586,592	2,271
3541 Pumps and Pumping Equipment	\$82,183,880	2,556
3561 Aircraft	\$80,116,722	1,398
3721 Screw Machine Products	\$72,850,236	1,863
3451 Special Dies and Tools, Die Sets, Jigs and Fixtures	\$64,685,431	1,204
3544 Motor Vehicles and Passenger Car Bodies	\$59,629,509	4,352
3711 Industrial Valves	\$55,406,418	1,443
3491 Oil and Gas Field Machinery and Equipment	\$48,546,490	809

## TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1542 General Contractors-Nonresidential Buildings	\$9,766,143	50,437
1761 Roofing, Siding, and Sheet Metal Work	\$2,634,468	60,332
1711 Plumbing, Heating and Air-Conditioning	\$1,810,179	191,373
1731 Electrical Work	\$1,112,394	132,761
1611 Highway and Street Construction	\$510,840	29,373
1623 Water, Sewer, and Utilities	\$291,088	12,794
1629 Heavy Construction	\$267,037	15,953
1771 Concrete Work	\$252,121	38,023
1791 Structural Steel Erection	\$114,537	3,254
1794 Excavation Work	\$95,478	41,499

# END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$2,017,118
		Manufacturing	\$316,993,951
		Region total	\$319,011,069
MID- ATLANTIC		Construction	\$1,514,459
		Manufacturing	\$142,892,679
		Region total	\$144,407,138
SOUTH ATLANTIC		Construction	\$2,290,465
		Manufacturing	\$903,200,451
		Region total	\$905,490,917
SOUTHEAST CENTRAL		Construction	\$722,603
		Manufacturing	\$181,376,501
		Region total	\$182,099,104
NORTHEAST CENTRAL		Construction	\$1,415,407
		Manufacturing	\$351,344,479
		Region total	\$352,759,887
NORTHWEST CENTRAL		Construction	\$2,541,215
		Manufacturing	\$340,875,183
		Region total	\$343,416,397
SOUTHWEST CENTRAL		Construction	\$3,920,870
		Manufacturing	\$391,320,475
		Region total	\$395,241,345
MOUNTAIN STATES		Construction	\$1,140,995
		Manufacturing	\$186,084,809
		Region total	\$187,225,804
PACIFIC COAST		Construction	\$2,213,855
		Manufacturing	\$346,066,249
		Region total	\$348,280,105
U.S. TOTAL		Construction	\$17,776,988
		Manufacturing	\$3,160,154,778
		U.S. total	\$3,177,931,766

Source: MDM Analytics Boulder, Colo., (303) 443-5062, [www.mdm.com/analytics](http://www.mdm.com/analytics).

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