

HYDRAULIC HOSE (MRO) MARKET

The U.S. market for hydraulic hose (MRO) represents about \$990.8 million, according to estimates from MDM Analytics, Boulder, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the manufac-

turing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
2621 Paper Mills	\$20,599,387	1,906
3469 Metal Stampings	\$16,337,610	3,169
3714 Motor Vehicle Parts and Accessories	\$14,812,685	5,215
3465 Automotive Stampings	\$12,831,406	846
3711 Motor Vehicles and Passenger Car Bodies	\$11,772,982	1,998
3599 Industrial and Commercial Machinery and Equipment	\$11,221,958	22,254
3531 Construction Machinery and Equipment	\$10,219,807	4,203
3724 Aircraft Engines and Engine Parts	\$10,074,365	997
2631 Paperboard Mills	\$10,065,650	825
3089 Plastics Products	\$9,587,587	10,075

TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1771 Concrete Work	\$81,384,960	41,923
1611 Highway and Street Construction	\$75,475,858	26,365
1623 Water, Sewer, Pipeline, and Utility Construction	\$47,269,056	13,273
1794 Excavation Work	\$44,673,447	36,552
1542 General Contractors-Nonresidential Buildings	\$36,927,737	47,106
1629 Heavy Construction	\$36,550,840	14,432
1711 Plumbing, Heating and Air-Conditioning	\$34,444,814	181,136
1731 Electrical Work	\$33,708,854	118,924
1541 General Contractors-Industrial Buildings and Warehouses	\$16,858,064	14,873
1521 General Contractors-Single-Family Houses	\$7,806,352	432,279

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1221 Bituminous Coal and Lignite Surface Mining	\$15,555,543	569
1479 Chemical and Fertilizer Mineral Mining	\$11,006,566	127
1041 Gold Ores	\$7,382,545	393
1222 Bituminous Coal Underground Mining	\$5,648,326	160
1442 Construction Sand and Gravel	\$5,491,674	2,546
1422 Crushed and Broken Limestone	\$4,012,569	881
1011 Iron Ores	\$2,436,075	97
1099 Miscellaneous Metal Ores	\$2,319,481	62
1021 Copper Ores	\$2,313,266	96
1459 Clay, Ceramic, and Refractory Minerals	\$1,822,365	130

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$19,732,384
		Manufacturing	\$24,741,788
		Mining	\$869,112
		Region total	\$45,343,284
MID- ATLANTIC		Construction	\$46,825,705
		Manufacturing	\$50,704,161
		Mining	\$5,920,584
		Region total	\$103,450,451
SOUTH ATLANTIC		Construction	\$93,111,995
		Manufacturing	\$71,525,593
		Mining	\$12,440,856
		Region total	\$177,078,445
SOUTHEAST CENTRAL		Construction	\$25,301,625
		Manufacturing	\$33,711,371
		Mining	\$5,664,284
		Region total	\$64,677,279
NORTHEAST CENTRAL		Construction	\$59,251,490
		Manufacturing	\$131,362,197
		Mining	\$8,646,354
		Region total	\$199,260,040
NORTHWEST CENTRAL		Construction	\$35,738,841
		Manufacturing	\$35,936,601
		Mining	\$5,311,708
		Region total	\$76,987,150
SOUTHWEST CENTRAL		Construction	\$68,374,343
		Manufacturing	\$47,607,184
		Mining	\$9,232,508
		Region total	\$125,214,035
MOUNTAIN STATES		Construction	\$40,816,964
		Manufacturing	\$18,702,496
		Mining	\$20,193,404
		Region total	\$79,712,864
PACIFIC COAST		Construction	\$64,515,877
		Manufacturing	\$49,709,966
		Mining	\$4,870,268
		Region total	\$119,096,112
U.S. TOTAL		Construction	\$453,669,224
		Manufacturing	\$464,001,358
		Mining	\$73,149,077
		U.S. total	\$990,819,659

Source: MDM Analytics Boulder, Colo., (303) 443-5062, www.mdm.com/analytics.

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